

# Mutual Benefits Assurance Boosts Internet Security with Cyberoam



## Case Study



### Organization

Mutual Benefits Assurance Plc

### Country

Nigeria, Africa

### Industry/ Vertical

BFSI



Associated Cyberoam Partner:  
Ha-Shem Network Services Limited

## The Mutual Benefits Assurance Challenge

Highlighting the need for a security solution with strong Content Filtering and Spam protection features, Mr. Oluwasegun Ogunbajo, the System/Network Administrator at Mutual Benefits Assurance Plc said, "We needed a solution that could provide control over Internet access and safeguard our network periphery from undesired emails. In addition, post-sales support was a key priority for us".

According to Mr. Ogunbajo, the issues that they faced were:

### Need for Web Filtering

Often Mr. Ogunbajo felt that due to the lack of proper logging and monitoring, an invaluable resource, the Internet, was not utilized productively. There were high chances of employees getting diverted from their tasks by accessing social networking sites, downloading/uploading videos, music and doing other non-work related activities. As a result, network bandwidth and employee productivity were negatively affected.

### Spam Issues

Despite using a security solution, there was no significant reduction in the number of spam hitting the Mutual Benefits Assurance Plc's mail server. On several occasions, a legitimate mail was categorized as a spam. Moreover, some emails tempted employees to click malicious links, which would ultimately lead to hassles and unacceptable loss of productivity for the company. Mr. Ogunbajo wanted a solution that would on one hand, provide best-in-class spam filtering feature and on the other hand, be straightforward and easy to administer.

## The Cyberoam Solution

After having dissatisfactory experience with technical support provided by a leading security solution, Mr. Ogunbajo was looking for an alternate solution with best-of-breed security features. They were introduced to Cyberoam by Ha-Shem Network Services Limited – an authorized Cyberoam partner. Ha-Shem helped them scrutinize the varied features that Cyberoam has to offer. After a thorough evaluation, they found Cyberoam to be the best fit and were impressed, in particular, with Cyberoam's ITIL Compliant (ISO 20000) post-sales support. They purchased One (1) CR200iNG and Four (4) CR15iNG Appliances. They deployed CR200iNG at their Head Office and the CR15iNG Appliances at their Branch Offices. They deployed all the Appliances in Gateway Mode.

After deploying Cyberoam in the network, the benefits that they notice are:

### Firewall & Stopping Intrusion/Hacking Attempts

Cyberoam's Firewall, Checkmark and ICSA certified ensures that the organization's network is safe from attacks like DoS, DDoS, IP Spoofing and other network attacks. It also provides granular access controls over Internet traffic and network resources. Its Fusion Technology blends security, connectivity and productivity by enabling the administrators to create policies for multiple security and networking features through single interface.

## Corporate Profile

Mutual Benefits Assurance Plc, part of Mutual Benefits Group, commenced its operation in 1995. Mutual is a leading financial, wealth protection company in Nigeria that provides products and services in Life Insurance, Auto Insurance, Health Insurance, Special Risks, and Investment sectors. The principal objective of Mutual is to render qualitative insurance & risks management services.

*"We needed a solution that could provide control over Internet access and safeguard our network periphery from undesired emails. In addition, post-sales support was a key priority for us"*

**Mr. Oluwasegun Ogunbajo**  
System/Network Administrator  
Mutual Benefits Assurance Plc

With a database of 4500+ IPS signatures and pre-configured Zone-based multiple policies, Cyberoam's Intrusion Prevention System (IPS) automatically detects, blocks and drops the suspicious mail and web traffic ensuring total network security. Moreover, automatic & regular signature updates via Cyberoam Threat Research Labs provides zero-hour protection against latest attacks.

### Monitored Website Access

Cyberoam's Identity-aware Web Filtering solution ensures employee accountability, which in turn leads to decrease in harmful and unproductive surfing. The solution is backed by an online Web categorization database containing millions of URLs divided into 89+ categories. This helps Mr. Ogunbajo to allow the staff to access only those websites that are authorized by the company's policies. The solution blocks all proxy and malware-laden sites, P2P, streaming media and other bandwidth intensive download. Cyberoam's identity-based filtering further allows administrators to create schedules and assign Internet access policies, surfing quota, time limits and bandwidth restrictions to individual user based on their professional requirements.

Mr. Ogunbajo commented, "Cyberoam's Web Filtering solution has efficiently regulated the surfing trend of our users".

### Up-to-date Protection from Spam

Cyberoam's Gateway Anti-Spam solution has a spam catch rate of over 99% and absorbs a large portion of junk mails at Gateway, with its IP reputation filters before they hit the mail servers. At the next level, Cyberoam's RPD-based content-agnostic anti-spam solution offers protection against foreign characters and image-based spam with almost no cases of false positives.

Finally, Cyberoam's Virus Outbreak Detection (VOD) feature automatically detects and blocks any new malware attacks emerging from emails.

### Global Support Excellence

Cyberoam recognizes the importance of providing a full suite of support services for its customers. Hence, when it comes to Customer Support, no one is close to what Cyberoam has to offer. In fact, Cyberoam is world's first Network Security player and the only UTM vendor to achieve Global ISO 20000 Certification.

Mr. Ogunbajo happily quoted, "The best thing we adore about Cyberoam is its excellent post-sales support."

*The best thing we admire about Cyberoam is its excellent post-sales support.*

### To Conclude

Mr. Ogunbajo concluded, "After deploying Cyberoam, we have been able to save cost on bandwidth and we have seen an increase in employee productivity as well. Cyberoam has given us more ROI than our previous solution".

#### Toll Free Numbers

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