

Cyberoam helps MedNet to Manage Internet and Bandwidth Usage



Case Study



Organization

MedNet

Country

UAE, Western Asia

Industry/ Vertical

Managed Health Care



The MedNet Challenge

Being a leading provider of customized managed care services, MedNet drives advanced state of the art technical solutions and services. As they are proceeding with more online services, they needed to have a security solution in place to ensure compliance with IT governance. "We were looking for a solution that would help us to be compliant with IT governance and boost our work productivity", said Mr. Einstein Rozario, IT Manager at MedNet.

According to Mr. Rozario, the issues that they faced were:

Unrestrained Internet Access

According to Mr. Rozario, Internet is a very useful resource and its usage must be done in a fair manner. One of the most worrisome aspects of having Internet in your organization is its uncontrolled use by employees as a tool for non-business related activities. The employees spending most of their time in unproductive browsing, chatting and accessing social networking websites is highly undesirable for any business. The unrestrained and unmonitored access to Web and Applications cost the organization a great deal both in terms of productivity and undesired wastage of network bandwidth.

Bandwidth Clogging

Uncontrolled and unmonitored surfing and downloading often eats upon the precious and often limited, network bandwidth. Many times, uncontrolled web surfing and uploading/downloading led to a highly frustrating situation where even the genuine websites became almost inaccessible and the speed of the network became slow. Hence, the need was for a solution that could help them in optimal utilization of network bandwidth. "We were looking for a solution that could help us assign appropriate network bandwidth to individual users and applications, as per business requirements", said Mr. Rozario.

The Cyberoam Solution

MedNet was in search of a solution that could provide them with best in class network security with lower expenses. After careful evaluation of all the selected products, MedNet found that Cyberoam was a clear winner with its best in class Web Filtering, Bandwidth Management and User Activities Monitoring. They purchased One (1) CR 200iNG and deployed it in Bridge Mode at their Head Office.

After deploying Cyberoam in the network, the benefits that they notice are:

Corporate Profile

MedNet is a managed care service provider of quality solutions that meet an individual's long-term healthcare needs and offers financial protection against unforeseen health crisis and expenses. With an experience of more than two decades, MedNet is well positioned as the leading managed care service organization, specializing in health risk management.

Their services reach beyond mere provision of administrative support for healthcare products and are enhanced by product design, pricing support, medical risk evaluation, medical management, healthcare provider (network) management, claims management, training and consulting services.



We were looking for a solution that would help us to be compliant with IT governance and boost our work productivity.

- Mr. Einstein Rozario
IT Manager
MedNet

Efficient Web and Application Filtering

After successfully integrating Cyberoam with an AD server, Mr. Rozario has created Identity-based filtering policies to regulate the content accessed over the Internet. He has customized the filtering policies taking into account the corporate requirement of MedNet. To take an example, he has customized an Identity-based filtering policy through which only the limited number of users have access to Social Networking website and Personal Email, as per the nature of work of the user.

Cyberoam's content filtering database has more than 100 million sites neatly grouped into more than 89 categories. With User identity and time as additional parameters to bind with a Web Filter policy, he has granular control and unparalleled flexibility in implementing the organization's strict policy of content accessed over the Internet.

Network Bandwidth Managed

Mr. Rozario says, "Bandwidth Management was one of the key features we were looking for in a solution and clearly, Cyberoam has won our hearts with its Identity-based platform." Cyberoam's Bandwidth Management offers Layer 8 Identity-based bandwidth control, preventing congestion, bandwidth abuse and optimizing bandwidth and delivering higher ROI.

In addition, Cyberoam's QoS feature allows Mr. Rozario to restrict bandwidth usage by implementing bandwidth policies based on User, Firewall Policy, Web Category and Application.

User Activities Monitored

"Cyberoam's On-Appliance Reporting helps us to identify Internet usage of each employee, which in turn, helps us to design filtering policies accordingly", said Mr. Rozario.

The Reporting Module is bundled with many useful features like 4-eye Authentication, Traffic Discovery, Internet Bandwidth Usage Monitoring, Top Accessed Categories and Google Search Reports, which enhances the visibility of a User's online behavior. To top it all, this feature comes at no additional cost.

Global Support Excellence

Mr. Rozario happily quoted, "The best thing about Cyberoam is its excellent post-sales support." In fact, Cyberoam is world's first Network Security player and the only UTM vendor to achieve Global ISO 20000 Certification.

"Thanks to Cyberoam's excellent support, if we run into any rough weather, the Cyberoam support team is always there to guide us", said Mr. Rozario.



Bandwidth Management was one of the key features we were looking for in a solution and clearly, Cyberoam has won our hearts with its Identity-based platform.

To Conclude

"We were one of the first adopters of Cyberoam in UAE. Obviously, we had our doubts. But I am really pleased to say that Cyberoam has performed way past our expectations", said Mr. Rozario.



Toll Free Numbers

USA : +1-800-686-2360 | India : 1-800-301-00013

APAC/MEA : +1-877-777-0368 | Europe : +44-808-120-3958

Copyright © 1999-2013 Cyberoam Technologies Pvt. Ltd. All Rights Reserved. Cyberoam and Cyberoam logo are registered trademark of Cyberoam Technologies Pvt. Ltd. Although Cyberoam has attempted to provide accurate information, Cyberoam assumes no responsibility for accuracy or completeness of information neither is this a legally binding representation. Cyberoam has the right to change, modify, transfer or otherwise revise the publication without notice.

